

OCT/NOV-2022

Total No. of Questions : 5]

SEAT No. :

PA-4169

[Total No. of Pages : 3]

[5946]-205

M.B.A.

**207 : CONTEMPORARY FRAMEWORKS IN MANAGEMENT
(2019 Pattern) (Semester - II)**

Time : 2 Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *For question No. 1 answer any 5 out of 8 questions.*
- 2) *For question No. 2 answer any 2 out of 3 questions.*
- 3) *For question No. 3, 4, 5 answer any 1 out of 2 questions.*
- 4) *Each question carries 10 marks.*

Q1) Solve any five: (2 marks each)

[10]

- a) First who, then what is about _____.
 - i) Deciding who will lead
 - ii) Deciding the direction first
 - iii) Getting right people on the board
 - iv) Motivating right people
- b) Which of the following habits is not from the private victory habits?
 - i) Being proactive
 - ii) Put first thing first
 - iii) Begin with the end in mind
 - iv) Sharpen your saw
- c) Stephen Covey studied _____ successful people.
 - i) 200
 - ii) 500
 - iii) 3000
 - iv) 15000

P.T.O.



- d) Who is the author of the book 'Emotional Intelligence'?
- i) Patric Lencioni
 - ii) John Maxwell
 - iii) Daniel Goleman
 - iv) Jim Collins
- e) In the absence of accountability, team members will _____
- i) Focus on team growth
 - ii) Focus on individual growth
 - iii) Focus on organizations growth
 - iv) None of the above
- f) Becoming a leader is like investing in a stock market. If you try to make a fortune in a day. You won't succeed.
- i) Law of lid
 - ii) Law of solid ground
 - iii) Law of navigation
 - iv) Law of process
- g) The concept of flywheel includes
- i) Disciplined people and disciplined action
 - ii) Disciplined thoughts and disciplined people
 - iii) Disciplined actions and disciplined thoughts
 - iv) Disciplined people, disciplined thoughts and disciplined actions
- h) Great relationships require _____ conflict.
- i) Productive
 - ii) Destructive
 - iii) Both productive and destructive
 - iv) Neither productive nor destructive

Q2) Solve any two: (5 marks each)

[10]

- a) Explain in details the concept of inside out.
- b) What is absence of trust? What happens when there is no trust among team members?
- c) Discuss meaning of team. Explain any two dysfunctions of a team.

Q3) Solve any one question: (for 10 marks) [10]

- a) Why is it important for individuals to sharpen the saw? What are the various ways adopted for sharpening the saw?
- b) Discuss any three laws that according to you are essential for being a good leader. Justify your answer.

Q4) Solve any one question: (for 10 marks) [10]

- a) What do you mean by the hedgehog concept? Why is the hedgehog concept fundamental for organizations to move from good to great?
- b) Evaluate the four basic practices for creating a climate where the truth is heard.

Q5) Solve any one question: (for 10 marks) [10]

- a) Evaluate the 5 dimensions of trait EI model.
- b) Elaborate the concept of 'Put first thing first' with the help of four quadrants of effective time management.

