## Time: $2^{1 ⁄ 2}$ Hours]

[Max. Marks : 50
Instructions to the candidates:

1) All questions are compulsory.
2) Figures to the right indicate full marks.

Q1) Answer any Five (2 marks each)
a) Define Ö.B.
b) Nañe any four traits of leaders.
c) Name the determinants of personality.
d) What is stereotyping?
e) Name any two types of formal groups?
f) What is Halo effect?
g) What is Eustress
h) What is workplace spinituality

Q2) Answer any two (5 marks each)
a) Explain the maslows need Hierachy theorey of motivation.
b) Explain the components of Emotional Intelligence indetail
c) Explain the Kurt Lewins model of change management

Q3) a) Using vrooms model, explain how would you motivate an employee to do work efficiently.

## OR

b) Identify and explain four strategies for stress management for employees in IT sector.

Q4) a) HR department wants to increase ineentive where as finance department wants to increase the net profit. Explain which steategies the CEO will adapt to solve the conflict.

b) Analyse the 5 components of Big five personality model for a marketing manager of an automobile company.

Q5) a) What is the difference between group and Team why is the cricket team called a team and not a group and why?

## OR

b) Accordingto Eric Berne what are transaction? What are 3 types of transactions and why do cross transactions not continue?

