

Total No. of Questions : 5]

P-7873

SEAT No. :

[Total No. Of Pages : 2

[6118]-1006

M.B.A.

**GC-06 - 106 : Digital Business
(2019 Pattern) (Revised) (Semester - I)**

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates :

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*
- 3) *Give relevant examples.*

Q1) Solve any Five :

[10]

- a) What is digital business ecosystem.
- b) List most commonly used online travel booking websites.
- c) Define social learning.
- d) Explain the concept IoT.
- e) Define social shopping.
- f) Describe virtual communities.
- g) Define collaboration 2.00.
- h) Define the term E - Tailing.

Q2) Solve any Two :

[10]

- a) Difference between traditional logistics and e-logistics.
- b) List the benefits and limitations of social commerce to customers, Retailers, Employees etc.
- c) Differentiate between mobile marketing and social media marketing.

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Q3) Solve any One :

[10]

- a) Explain the types & participants in e-market place.
- b) 'E-commerce has significantly affected government service' elaborate the statement.

Q4) Solve any One :

[10]

- a) 'Success of digital business ecosystem depend on smoth working of various participants in ecosystem'. Elaborate the statement with reference digital payment in digital business ecosystem.
- b) Define social media marketing for promoting new product launched by FMCG company.

Q5) Solve any One :

[10]

- a) You are appointed as consultant for designing rating app. Design a suitable model for the same.
- b) You are appointed as consultant for designing Insurance providing app. Design a suitable model for the same.

