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Total No. of Questions : 5]

SEAT No. :

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[6120]-117

M.C.A. - II

**422-BM 41 : Principles and Practices of Management and
Organizational Behavior
(2020 Pattern) (Semester - IV)**



Time : 2½ Hours]

[Max. Marks : 60

Instructions to the candidates :

- 1) Draw net Diagram wherever necessary.
- 2) All Question carries equal marks.

Q1) Smith Electronics Corporation is a global electronics manufacturing company. The company is organized into three distinct managerial levels: top-level management, middle-level management and front-line management. Each level plays a crucial role in the company's operations and decision-making processes. According to your viewpoint discuss role and responsibility of each level of management in this organization. [10]

OR

What is Management? Being a Manager in reputed Organization What is the process of management and What are the Skill sets received for Manager discuss your views.

- Q2) a) Explain the various levels of organizational culture in detail. [5]
b) Compare Scientific Management by Taylor and Administrative Management by Fayol. [5]

OR

- a) What is Decision making explain various types of decision making.
- b) What is Social Responsibility of Management?

Q3) Assume that you are farmer and cultivating grapes discuss decision making under certainty, under uncertainty and under risk by considering the market, natural disaster. [10]

OR

How Theory X is applied by the managers to the employees during completion of particular task analyse it.

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- Q4) a) What are Leadership Styles discuss it in detail? [5]
b) Being a successful person how you can apply Maslow's need Hierarchy in your life discuss it in detail. [5]

OR

- a) What is Herzberg's Motivation- Hygiene Theory?
b) What is Conflict management? Explain the five stages of conflict management.

Q5) What is Stress Management? Justify How Meditation and Exercise is useful for stress management. [10]

OR

Ms. Smita got a job in a multinational organization. Her co-workers knew a little about her and in this context the unknown and hidden areas will be larger and the open area will be small. As the others don't know much about her the blind spot also will be smaller. Design the Johari window for the same and explain it in detail with suitable diagram.

