

[6033]-401

S.Y. B.B.A.

**401: ENTREPRENEURSHIP & SMALL BUSINESS  
MANAGEMENT**

(2019 Pattern) (Semester - IV) (CBCS)

Time : 2½ Hours]

/Max. Marks : 70

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Figures to the right indicate full marks.

**Q1) A) Multiple Choice Questions :**

[5]

- a) \_\_\_\_\_ entrepreneurs invent the new ideas, new products, new production.  
i) Innovative                            ii) Imitating  
iii) Fabian                              iv) Drone
  
- b) \_\_\_\_\_ involves buying & selling of goods.  
i) Business                            ii) Trade  
iii) Commerce                        iv) Industry
  
- c) \_\_\_\_\_ type of thinking is also called as critical, vertical or linear thinking.  
i) Divergent thinking                ii) Convergent thinking  
iii) Lateral thinking                 iv) Positive thinking
  
- d) The head office of KVIB is situated at \_\_\_\_\_.  
i) Mumbai                              ii) New Delhi  
iii) Surat                              iv) Kolkata

**P.T.O.**

- e) \_\_\_\_\_ is known as Czar of Indian IT Industry.  
i) Narayan Murthy      ii) Dr. Shiv Nadar  
iii) Azum Premji      iv) Sabina Chop

B) Match the following: [5]

- |                      |                                       |
|----------------------|---------------------------------------|
| a) Six thinking Hats | i) Essence of Entrepreneurship        |
| b) Risk Bearing      | ii) Turnover does not exceed 5 crores |
| c) Micro Enterprises | iii) Divergent thinking tool          |
| d) Salema Chopra     | iv) Mydala.com                        |
| e) Anisha Singh      | v) Yatra.com                          |

C) Answer in one sentence: [5]

- a) What is full form of MSME?
- b) Define Silk Industry.
- c) What is full form of PEST?
- d) What is Entrepreneurship?
- e) Who is the founder of HCL?

D) Fill in the blanks : [5]

- a) \_\_\_\_\_ represents a cluster of similar business.
- b) \_\_\_\_\_ analysis is a very useful Environment Scanning Technique.
- c) \_\_\_\_\_ are individuals who seek to invest at the early stages of start-ups.
- d) \_\_\_\_\_ loan is a short term source of finance.
- e) MSMED Act was enacted in the year \_\_\_\_\_.

Q2) Solve any 3 out of 5 : [3 × 10 = 30]

- a) Define the term 'Entrepreneur' & also explain the qualities of an entrepreneur.

- b) Explain Tools of convergent thinking.
- c) Explain the functions & challenges of MSME's.
- d) Explain the term 'Market Survey' along with the methods of 'Market Survey'.
- e) Discuss the entrepreneurial Biography of Azim Premji.

**Q3)** Solve any 4 out of 6 short notes :

[ $4 \times 5 = 20$ ]

- a) Types of unemployment in India.
- b) Symptoms of Industrial sickness.
- c) SWOT Analysis.
- d) Entrepreneurial sketch of Ratan Tata.
- e) KVIB.
- f) RUGMY.

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