7 Y	N. T	80	13	, .		2 7
Total	NO.	of	Out	estio	ns	3

SEAT No.	8	
		44

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[Total No. of Pages: 2

## [6033]-303 S.Y. B.B.A.

## 303 : GLOBAL COMPETENCIES AND PERSONALITY DEVELOPMENT

(2019 Pattern) (CBCS) (Semester - III)

Time : 2½ Instruction		95	andidates:	,	0	[Max. Marks : 70
1) 2)			ons are compulsory.  o the right indicate fu	ll marks.	$\mathbf{O}$	
<i>Q1</i> ) A)			e blanks.	on	1,00	[5]
	i)	Α_	speaker looks	into the e	yes of the au	idience.
		a)	Confident	b)	Impolite	
		c)	Impatient	d)	Rude	
	ii)	The	full form of MBTI	is		·
		a)	MYERS-BRIGGS	TYPE IN	DICATOR	
		b)	Mcgregors-Briggs	oʻ TYPE INI	DICATOR	
		c)	MYLAN-Briggs T	YPE IND	ICATOR	
		d)	Mcdonald-Briggs	TYPE IND	DICATOR	
	iii)	SW	OC Analysis is carri	ed out on	a	cell matrix.
4		a)	Five	b)	Six	
		c)	Four	d)	Three	le properties de la company de
0	iv)			7		eristics that makes
11		each	n of us unique from	other peop		
<b>V</b>		a)	Personality	b)	Presentation	
1		c)	Preparation	d)	Position	
		e)	Descriptive			

- v) The tone of the speaker should be \_\_\_\_\_.
  - a) Loud

b) Clear

c) Low

d) Soft

B) Match the Pairs:

[5]

Group A	Group B		
i) Commitment	a) Communication style		
ii) Stay Organized	b) Technique to handle conflicts		
iii) Submissive	c) Group of people work together		
iv) Problem solving	d) Way of time management		
v) Team composition	e) Type of workplace ethic		

C) True or False:

[4]

- i) CSR means creative social responsibility.
- ii) Opportunities and threats are internal SWOT elements.
- iii) Assertive is a style of communication
- iv) The determinants of personality are biological, social, cultural and situational factors.

Q2) Short Answer (Any 3):

 $[3 \times 8 = 24]$ 

- a) Explain in detail the 7 C's of Effective Communication
- b) Define Goal Setting. Explain the SMART technique of Goal Setting.
- c) What is Social Responsibility? What are the various types of Social Responsibilities?
- d) What is a Team? What are the qualities of a Good Team?

Q3) LongAnswer Questions (Any 2):

 $[2\times16=32]$ 

- a) What is Personality? Explain the Determinants of Personality Development in detail?
- b) What is Global Competence? Why is it needed? Explain the Characteristics of globally competent individual?
- c) What is SWOC Analysis? Elaborate.
- d) Define Workplace Ethics? What are its different examples? What are the benefits of ethics at workplace?

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