Total No. of Questions : 3]					SEAT No.	:	
PB-1506					[Total No. of Pages : 2		
10 100	, 0		[622	27]-608			
			T.Y. B	.B.A. (IE	3)		
6	06 E	B: CRO	OSS CULTU	RAL RE	LATIONSH	IIP (II)	
			Pattern) (C				
Time . 24	/ II or		, ,	, ,		0.	
Time: 2½ Hours]					I	Max. Marks: 50	
Instructions to the candidates:					1		
1)	All	questions	are compulsory.		م بر	つ	
2)	Figi	ures to th	e right indicate j	full marks.			
					0		
<i>Q1)</i> A)		ltiple ch	oice questions			$[5 \times 1 = 5]$	
	i)	1.		aging peopl	e and resources	across different	
			l backgrounds.				
		,	uman Resource	44	ent		
			ross Culture Ma	inagement			
			ultural Identity	$oldsymbol{\cup}$			
		d) C	ultural Diversity	7			
	••	****			4.		
	ii)		loes it mean wh	en we say o	culture is dynan	110?	
			hangeable				
		/	emains Constan	t			
			ethargic				
		d) N	one of the abov	e			
	,	T		, .	11 .1	1 1 : 6:	
	111)	The second second		contai	ns all the inten-	ded information	
		or mea	•	b)	Engodina		
_ (essage	b)	Encoding None of these		
()		c) D	ecoding	d)	rone of these		
	iv)	What contributes to the existence of cultural differences?					
-	11)		anguage	b)	Belief		
		,	alues	d)	All of the abo	ve	
		,		/			

- v) ____ involves possessing the skills to understand and adapt to different cultural backgrounds.
 - a) Cultural Sensitivity
- b) Cultural Diversity
- c) Cultural Awareness
- d) Profit from culture

B) Match the following:

 $[5 \times 1 = 5]$

Group - I			Group - II		
i)	Prime 21st Century Skills	a)	Way of Life		
ii)	Cultural Dimensions	b)	Uncertainty Avoidance Index		
iii)	Culture	c)	Long Term Orientation		
iv)	Hofstede	d)	Message Decoding		
v)	Communication	e)	Critical thinking		

Q2) Answer the following questions (Solve any 2)

[20]

- a) What does Cross-Culture entail? Provide a concise explanation of the Elements of Culture and Cultural Diversity.
- b) Define Nonverbal Communication and elaborate on the process of Cross-Cultural Communication in detail.
- c) Give a detailed explanation of Managing International Careers: Identifying Challenges and Opportunities for the 21st Century.
- d) Explain Cross-Cultural Differences and their Impact on Management Practices.

Q3) Write Short Notes (Solve any 4):

[20]

- a) Levels of Culture
- b) Cultural Identity
- c) Explain challenges and issues in doing business across borders.
- d) Explain Cross culture negotiations and rewards.
- e) Non-Verbal Communication
- f) Reasons for cultural differences

