

Total No. of Questions : 3]

SEAT No. :

**P6031**

[Total No. of Pages : 2

**[6145]-401**

**S.Y.B.B.A (I.B.)**

**401 : IMPORT EXPORT PROCEDURE**

**(2019 CBCS Pattern) (Semester - IV)**

*Time : 2½ Hours]*

*[Max. Marks : 70*

*Instructions to the candidates:*

- 1) *All questions are compulsory*
- 2) *Figures to the right indicate full marks.*

**Q1) A) Multiple Choice Questions (Attempt any 5 out of 6) [5×1=5]**

- a) \_\_\_\_\_ represents the bringing of foreign goods or services in another country, where the products will be processed, used or exported.
- b) \_\_\_\_\_ is an arrangement in which “one Manufacturer or service firm distributes a second firm’s products or services.
- c) \_\_\_\_\_ Number is a ten digit code required for export as well as import.
- d) \_\_\_\_\_ is a record that contains point of interest with regards to the quality, review, design, mass, weight and cost of the exported merchandise and the terms and conditions on which their transportation will occur.
- e) \_\_\_\_\_ is an incentive scheme to promote export from the country.
- f) EPZ stands for \_\_\_\_\_.

**B) Match the following.**

**[5×1=5]**

- |                       |                         |
|-----------------------|-------------------------|
| a) Indirect Export    | i) Licensing            |
| b) Foreign Production | ii) Distributor         |
| c) Direct Export      | iii) Countrytrade       |
| d) DGFT               | iv) EXIM Policy 2000-01 |
| e) DFRC               | v) IEC                  |

**P.T.O.**

- C) True or false (Attempt any 4 out of 5) [4×1=4]
- a) Exporting is the most traditional and well established form of operating in foreign market.
  - b) Excise duty is a tax imposed by the central government on goods manufactured in country.
  - c) A certificate of origin is a formal official statement issued by either a chamber of commerce or industry indicating where the goods were manufactured.
  - d) Performa invoice document is not essential for importing Goods.
  - e) Multimodal Transport can be viewed as “the chain that interconnects different links or modes of transport.

**Q2) Write Short Notes (Solve any 3/4)** [3×8=24]

- a) Explain Method of entering International Market.
- b) Explain Registration with Director General of foreign Trade obtaining Importer Exporter Code number.
- c) Define Import and explain documents used in an import Transaction.
- d) Explain Duty drawback & Remittance scheme.

**Q3) Write Long Notes (Solve any 2/4)** [2×16=32]

- a) Describe various categories of Export.
- b) Explain various documents used for the transportation of Goods.
- c) What are the legal dimensions of the import procedure?
- d) Why the foreign market is different than domestic market? Explain strategy for identifying foreign market.

