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SEAT No. :

PA-2008

[Total No. of Pages : 2

[5955]-401

S.Y. B.B.A. (I.B.)

**401 : IMPORT EXPORT PROCEDURE
(2019 Pattern) (CBCS) (Semester - IV)**

Time : 2½ Hours]

[Max. Marks : 70

Q1) A) Fill in the Blank (Attempt any 5 out of 6) : [5]

- i) _____ Exports mean those transactions in which the goods supplied do not leave the country and the supplier in India receives the payment for the goods.
- ii) The _____ is the traditional transport document for shipping goods by ocean transport.
- iii) _____ Receipt is issued by the chief of vessel after the cargo is loaded and it contains the name of the shipping line.
- iv) For export _____ is an incentive scheme to promote export from the country.
- v) _____ can be defined as the Marketing or selling of goods produced in one country into another.
- vi) The customs Authorities will not allow import or export goods into or from India unless the person holds a valid _____ number.

B) Match the following : [5]

- | | |
|----------------------------|--|
| a) ANF-1 | i) Representatives of foreign buyers in the Domestic Country |
| b) DEPB | ii) Profile of Importer or Exporter |
| c) Import Document | iii) Export Incentive Scheme |
| d) Duty Drawback | iv) Trade Enquiry |
| e) Export Commission House | v) Incentive Scheme to promote export |

P.T.O.

C) True or False (Attempt any 4 out of 5) :

[4]

- i) A Merchant Export can export goods either directly from the premises of the manufacturer, with or without sealing of export consignment.
- ii) The Performa Invoice is Prima facie evidence that the goods are loaded in the vessel.
- iii) Import order is a documentation in which the importer orders for supply of imperative merchantile to the supplier.
- iv) Direct exporting is selling the product in a foreign country directly through it's distribution arrangement or a host country's company.
- v) Piggyback marketing is an arrangement in which "One manufacturer or service firm distributes a second firm's products or services.

Q2) Write Short Notes (Attempt any 3 out of 4) :

[24]

- a) Write Determinants of Market Selection.
- b) Explain the Procedure Registration with DGFT for to Obtaining IEC Number.
- c) Explain Import Documentation.
- d) What is Duty Drawback and Remittance Scheme?

Q3) Write long Answer (Attempt any 2 out of 4) :

[32]

- a) Explain in details classification of export.
- b) Explain in details procedure of Import.
- c) Write foreign Market Entry Decision need and Entry Strategies in depth.
- d) Explain the Method "Excise clearance for Export."

