

[6035]-302
S.Y.B.B.A. (I.B.)
302 : GLOBAL COMPETENCIES AND PERSONALITY
DEVELOPMENT
(2019 Pattern) (CBCS) (Semester -III)

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Compulsory Question (Objective Type Questions)

A) Multiple Choice Question. [10]

- a) _____ is the way an individual feels about her/himself and believes others to feel.
 - i) Self - Efficacy
 - ii) Self Esteem
 - iii) Self - Awareness
 - iv) Self - Regulation
- b) Emotional intelligence involves _____.
 - i) Mood management.
 - ii) Managing relationships.
 - iii) Emotional self - awareness.
 - iv) All of the above
- c) _____ refers to the ability or competence to express one's feelings, needs or desires openly and directly but in a respectful manner or without hurting one's feelings.
 - i) Assertiveness
 - ii) Empathy
 - iii) Sympathy
 - iv) Communication Skill
- d) The success of each organization depends upon the performance of _____.
 - i) Employer
 - ii) Management
 - iii) Vendor
 - iv) Employee
- e) _____ is not a capability of an employee having Positive attitude
 - i) Focus
 - ii) Creativity
 - iii) Pessimism
 - iv) Confidence
- f) In order to be successful in a career search it is imperative that you
 - i) hire a professional to create your resume
 - ii) read the entire text.
 - iii) have an online portfolio
 - iv) know yourself.

- g) Transferable skills are
 - i) skills developed from previous jobs.
 - ii) skills that need to be developed.
 - iii) developed very early in life.
 - iv) Not important to employers.
- h) Critical thinking concerns_____
 - i) Determining the cause of our beliefs
 - ii) Pinpointing the psychological basis of beliefs
 - iii) Determining the quality of our beliefs
 - iv) Assessing the practical impact of our beliefs
- i) What is global competence?
 - i) The capacities people can use to understand and use local, national and international elements to thrive in an interconnected world
 - ii) The ability to understand the importance of one country dominates the entire world.
 - iii) The quantifiable ability of the entire world to improve everyone's intelligence levels
 - iv) The ability to understand political differences but not cultural nuances
- j) The following are benefits of setting goals :
 - i) You take control of your life.
 - ii) You focus on the important things.
 - iii) You will be more self - confident and believe in yourself.
 - iv) All of the above

B) Answer in one sentence : [5]

- a) Define Personality
- b) What is Emotional Intelligence?
- c) Define Ethics.
- d) What do you mean by Empathy?
- e) What is meant by Body Language?

C) Match the Pairs. [5]

- | Group A | Group B |
|--------------------|---------------------------|
| a) Personality | i) Exchange of thoughts |
| b) Heredity | ii) Unique |
| c) Self - esteem | iii) Trust your own worth |
| d) Self confidence | iv) Personal worth |
| e) Communication | v) Biological Factor |

Q2) Long Answer (Any three)

[30]

- a) Explain the factors that affect personality.
- b) Explain the nature of personality.
- c) What is Self Assessment? Explain the importance and types of Self Assessment.
- d) Explain the characteristics of Positive and Negative Self - esteem.
- e) What is effective communication? Explain the barriers in effective communication.

Q3) Write Short notes on (any four)

[20]

- a) Qualities of a successful entrepreneur.
- b) Importance of Time management
- c) Social Etiquettes
- d) Critical and Comparative thinking
- e) Tips to improve global communication
- f) Art of Listening

