

Total No. of Questions : 3]

SEAT No. :

**PA-2001**

[Total No. of Pages : 3

[5955]-302

**S.Y. B.B.A. (I. B)**

**302 : GLOBAL COMPETENCIES & PERSONALITY  
DEVELOPMENT**

**(2019 CBCS Pattern) (Semester - III)**

*Time : 2½ Hours ]*

*[Max. Marks : 70*

*Instructions to the candidates:*

- 1) *All questions are Compulsory.*
- 2) *Figures to the right indicate full marks.*

**Q1)** Objective type questions:

- A) Multiple choice questions [5]
- i) Which of the following is not a biological factor to determine the personality?
    - a) Heridity
    - b) Hormones
    - c) Brain Disorder
    - d) Home environment
  - ii) Postive personality development needs \_\_\_\_\_.
    - a) Appriciation
    - b) Couctousness
    - c) Both (i) & (ii)
    - d) Only (ii)
  - iii) In SWOT analysis 's' stands for \_\_\_\_\_.
    - a) Strength
    - b) Specific
    - c) Smart
    - d) Soul
  - iv) Which of the following is not an element of communication?
    - a) Sender
    - b) Message
    - c) Receiver
    - d) Transporter

**P.T.O.**

- v) Which of the following is not an advantage of verbal communication?
- a) Cost effective
  - b) Helpful in bonding
  - c) No record available
  - d) Personal touch

B) Match the pairs [5]

Group A

Group B

- i) Sender
  - ii) Receiver
  - iii) Letter
  - iv) Fear
  - v) Negative motivation
- a) Communicatee
  - b) Written Communication
  - c) Punishment
  - d) Communicator
  - e) Obstacle in achieving success

C) Answer in one sentence. [5]

- i) Define motivation.
- ii) What is attitude?
- iii) What do you mean by skills?
- iv) What is Flexibility?
- v) Define Ethics.

D) Fill in the blanks: [5]

- i) \_\_\_\_\_ is a group of people working together towards achieving a common goal.
- ii) \_\_\_\_\_ is an ability to change something or oneself to fit to occurring changes.
- iii) Commitment is a \_\_\_\_\_ of successful person.
- iv) In 'SMART' model 'T' stands for \_\_\_\_\_.
- v) \_\_\_\_\_ is understanding that you trust your own judgement & abilities.

**Q2)** Long answer questions. (Attempt any 3 out of 5)

**[30]**

- a) What is self-assessment? State its importance.
- b) What is self - esteem. State the factors affecting self - esteem.
- c) Explain the barriers to effective communication.
- d) Discuss the guidelines for effective listening.
- e) What is stress? Explain the techniques of stress Management.

**Q3)** Write short notes on: (Solve any 4 out of 6)

**[20]**

- a) Benefits of teamwork
- b) Emotional Intelligence
- c) 7 cs of effective communication
- d) Positive Thinking
- e) Dressing etiquettes
- f) Problem solving ability

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